

b) Publications Alexandra Bertschi-Michel

Title	Autors	Journal (Ranking)	Reference
Accepted Peer Reviewed Papers			
Trusted Advisors in a Family Business's Succession Planning Process – An Agency Perspective	Alexandra Michel Nadine Kammerlander	<i>Journal for Family Business Strategy</i> (C)	Michel, A., & Kammerlander, N. (2015). Trusted advisors in a family business's succession-planning process—An agency perspective. <i>Journal of Family Business Strategy</i> , 6(1), 45-57.
Unpacking the Black Box of Family Business Advising: Insights from Psychology	Vanessa M. Strike Alexandra Michel Nadine Kammerlander	<i>Family Business Review</i> (B)	Strike, V. M., Michel, A., & Kammerlander, N. (2018). Unpacking the black box of family business advising: Insights from psychology. <i>Family Business Review</i> , 31(1), 80-124.
Who is the king of the hill? On bargaining power in private equity buyouts	Alexandra Michel Oliver Ahlers Andreas Hack Franz Kellermanns	<i>Long Range Planning</i> (B)	Michel, A., Ahlers, O., Hack, A., & Kellermanns, F. W. (2020). Who is the king of the hill? On bargaining power in private equity buyouts. <i>Long range planning</i> , 53(2), 101859.
Unearthing and alleviating emotions in family business successions	Alexandra Bertschi-Michel Nadine Kammerlander Vanessa Strike	<i>Entrepreneurship Theory and Practice</i> (A)	Bertschi-Michel, A., Kammerlander, N., & Strike, V. M. (2020). Unearthing and alleviating emotions in family business successions. <i>Entrepreneurship Theory and Practice</i> , 44(1), 81-108.
From Intention to Trust to Behavioral Trust: Trust Building in Family Business Advising	Julia DeGroote Alexandra Bertschi-Michel	<i>Family Business Review</i> (B)	de Groote, J. K., & Bertschi-Michel, A. (2021). From intention to trust to behavioral trust: trust building in family business advising. <i>Family Business Review</i> , 34(2), 132-153.
Succession in family-owned SMEs: the impact of advisors	Alexandra Bertschi-Michel	<i>Small Business Economics</i>	Bertschi-Michel, A., Sieger, P., & Kammerlander, N. (2021). Succession in

	Philipp Sieger Nadine Kammerlander	(B)	family-owned SMEs: the impact of advisors. <i>Small Business Economics</i> , 56(4), 1531-1551.
Same same, but different: Capital structures in single family offices compared with private equity firms	Antonia Schickinger Alexandra Bertschi-Michel Max Leitterstorf Nadine Kammerlander	<i>Small Business Economics</i> (B)	Schickinger, A., Bertschi-Michel, A., Leitterstorf, M. P., & Kammerlander, N. (2022). Same same, but different: capital structures in single family offices compared with private equity firms. <i>Small Business Economics</i> , 58(3), 1407-1425.
Sacrifice, Protect, and Hope for the Best: Family Ownership, Turnaround Moves, and Crisis Survival	Alexandra Bertschi-Michel Thomas Wittig Philipp Sieger Andreas Hack	<i>Entrepreneurship Theory and Practice</i> (A)	Bertschi-Michel, A., Sieger, P., Wittig, T., & Hack, A. (2023). Sacrifice, protect, and hope for the best: family ownership, turnaround moves, and crisis survival. <i>Entrepreneurship Theory and Practice</i> , 47(4), 1132-1168.
The role of trust in family business stakeholder relationships: A systematic literature review	Marie Deferne Alexandra Bertschi-Michel Julia De Groote	<i>Journal for Family Business Strategy</i> (C)	Deferne, M., Bertschi-Michel, A., & de Groote, J. (2023). The role of trust in family business stakeholder relationships: A systematic literature review. <i>Journal of Family Business Strategy</i> , 14(1), 100501.
Family firm ambidexterity: the influence of paradoxical tensions and the Entrepreneurial Family's cohesion	Matthias Guffler Alexandra Bertschi-Michel Andreas Hack Franz Kellermanns	<i>The Journal of Technology Transfer</i> (B)	Guffler, M., Bertschi-Michel, A., Hack, A., & Kellermanns, F. W. (2023). Family firm ambidexterity: the influence of paradoxical tensions and the Entrepreneurial Family's cohesion. <i>The Journal of Technology Transfer</i> , 48(6), 1945-1977.
Stakeholder relations as an asset in family firms—Performance effects of changes after PE investment.	Julia A. Pöll Alexandra Bertschi-Michel Andreas Hack Oliver Ahlers Mike Wright	<i>Scandinavian Journal of Management</i> (B)	Pöll, J. A., Bertschi-Michel, A., Hack, A., Ahlers, O., & Wright, M. (2024). Stakeholder relations as an asset in family firms—Performance effects of changes after PE investment. <i>Scandinavian Journal of Management</i> , 40(2), 101329.

Book Chapters			
My children do not want the firm – Private Equity as a succession option in family businesses. A Review and Future Directions.	Ahlers, O., Michel, A. , Hack, A., & Kellermanns, F. (2018).	Routledge	In: Wright, M., Amess, K., Bacon, N., & Siegel, D. (Eds.). (2018). The Routledge Companion to Management Buyouts. Routledge.
Die Bedeutung des strategischen Controllings für das Turnaround Management von Familienunternehmen.	Bertschi-Michel, A. , Wittig, T., & Hack, A. (2019).	Springer Gabler	In: Feldbauer-Durstmüller B., Mayr S. (eds) (2019) Controlling – Aktuelle Entwicklungen und Herausforderungen. Springer Gabler, Wiesbaden
Family offices as a source of entrepreneurial finance	Schickinger, A., Bertschi-Michel, A. , Kammerlander, N. (2022)	De Gruyter	De Gruyter (2022) entitled The Handbook of Entrepreneurial Finance, published by De Gruyter and edited by David Lingelbach
Family Wealth, Governance and the Role of Advisors	Kammerlander, N. & Bertschi-Michel, A. (2023)	De Gruyter	De Gruyter Handbook of Business Families, published by De Gruyter and edited by Michael Carney Kammerlander, N., & Bertschi-Michel, A. (2023). 16 Family Wealth Governance and the Role of Advisors. <i>De Gruyter Handbook of business families</i> , 349.