

## Pitching myself for industry – Honing my application skills

## **Description and objectives**

Bridging the gap from academia to industry requires adapting our frame of mind, discourse and posture to a new and sometimes unfamiliar audience! We will together - in two standalone and complementary one-day workshops\* - build your road map for change from academia to industry.

In Workshop 2, you will together:

- 1. Share application and networking successes and challenges
- 2. Explore how to effectively communicate your uniqueness and talents
- 3. Maximise your changes of securing that interview
- 4. Role play the bilateral interview process: pitch and Q&A
- 5. Decide on the next milestone of your roadmap for success

Together we'll → Refine your personalised strategy and action plan!

## **Approach**

This interactive workshop will, through a hands-on experiential learning approach, help you embrace your personal road map for change. You will explore the best practice approach to applying and networking and hone your pitch and interview skills as you bridge the gap from academia to industry. And build your network of peers in a safe and confidential framework.

## **Trainer**

Romaine Johnstone, Cert. Executive and Leadership coach, facilitator and trainer; Johnstone Business Coaching

\* You can sign up for one of these workshops or both, the content is different, stand alone and very complementary. Registration for both is therefore not compulsory but recommended.