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# Distinct neuronal bases involved in the proposer and responder condition of the ultimatum game

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# Introduction

- Ultimatum Game (UG): Paradigm to investigate monetary choices
- Behavior of humans already well established
- Underlying cognitive processes remain poorly understood

## AIM:

• Examine the neuronal bases of the specific behaviors of the proposer and responder condition



# Methods

- ▶ 12 healthy participants
- 128 electrode encephalography
- Analysis:
  - Event-Related Potential Analysis: time-locked brain responses
  - Independent Component Analysis
  - Source Reconstruction



# Task Design

#### Proposer

#### Responder



Goal: Gain maximum amount of money

Range: 1-10 CHF

Repetition: 3 alternated blocks of 30 trials (total: 90) each

## **Behavioral Results**

#### Propositions

#### Acceptance Rates (%)





## **Event-Related Potentials**



#### PROPOSER

- Shorter latency and increased amplitude for the P2 component (170 – 260ms)
- Supplementary component N2 (170 190ms)

#### RESPONDER

- Shorter latency and increased amplitude for the feedback-related negativity (FRN) component (280 360ms)
- Higher mean activity for the late positive component (LPC) (360 – 820ms)

# **Independent Component Analysis**



## **Source Reconstruction**

N2 time range (170-190ms)



### PROPOSER

- Higher activity in orbitofrontal cortex
- Higher activity in anterior cingulate cortex

# **Summary of Main Findings I**

### ► N2:

• only present in Proposer condition

- ACC and orbitofrontal cortex activation
- Conflict monitoring more choices in Proposer

### ▶ P2:

- Longer latency and smaller amplitude for Responder
- Working memory (WM) and attention involved
- Responder condition demands a higher WM activation as threshold of acceptance has to be kept in mind

# **Summary of Main Findings II**

## Feedback-Related Negativity:

- Higher amplitude and shorter latency for Responder
- Resolution of conflict if rules change (feedback processing)
- Emotional feedback (fair/unfairness)
- Late Positive Component:
  - Higher mean activity for Responder condition
  - Active maintenance and updating of WM
  - Responder condition demands a higher WM activation as threshold of acceptance has to be kept in mind

# Conclusions

- Proposing an offer or responding to it require the involvement of distinct neuronal networks at different time points during the decision-making process
- Different cognitive processes seem to be engaged in both conditions although proposer and responder both aim to gain the maximal amount of money



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